



Welcome to Revex

[revex.uk](http://revex.uk)



## ABOUT US

Revex positions itself between our clients and liquidity providers. We operate as an aggregator of financial services across the foreign exchange, payments and banking sectors.

Through our proactive and agile approach, we have delivered significant value to corporate, institutional and private clients around the world.

The team at Revex is comprised of individuals with deep knowledge, understanding and a passion for our market which in turn allows us to provide an extemporary service to our client base.

### **Managing Director: Aaron Singh**

Aaron has circa 15 years of experience within the FX industry. Initially starting his career in London back in 2008, where he spent 10 years working with tier 1 brokers, before furthering his career another 5 years as co-founder and director of another broker. Now, he takes the role of managing director here at Revenue Exchange.



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# Foreign exchange:



## **SPOT CONTRACTS**

The most common of foreign exchange transactions for currency requirements. A spot transaction allows clients to process payments and have funds settled to the beneficiary account within the same trading day or up to two further working days later.

## **FORWARD CONTRACTS & HEDGING**

Forward contracts allow our clients to lock in a rate for various time periods, up to 5 years at a time depending on the liquidity provider used. This type of contract provides protection from adverse currency fluctuation, when operating within a live marketplace.

Further-more Revex can offer a reduced deposit facility to our clients to offset their currency exposure, even if they have limited cashflow or capital without the need for any initial margin.

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### **MARKET ORDERS**

Market orders allow a client to specify their desired rate to provide them with upside on the current market rate while also offering a safety net on the downside to ensure that bottom line profits are protected. Orders comprise of but are not limited to; limit orders, stop-losses and trailing stop-losses.

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## Mass Payments:



Bulk payment runs have traditionally required either further resource or increased protocols to mitigate flaws in legacy banking platforms. Whether this be a limit of single payment capability or multiple checks on beneficiary details, both lead to time and cost inefficiencies within the payment process.

Our partners payment platform encompasses a bulk payment solution. We provide a template that allows data to easily be imported from an ERP or manually updated, before being uploaded and screen checked by the system for any potential errors. This allows clients to process thousands of payments with significantly reduced risk of returned funds or failed payments.

Our systems incorporate a "Check & Fix" software, letting you know if there are errors in the payment credentials prior to submitting the file for processing. This allows our clients to either adjust the template to send or send the remaining payments whilst the error is queried. This ensures optimum efficiency and minimal returns/rejections on your payment runs.

Regular payment templates can also be saved to your account, with the ability to edit the amounts and other sensitive information if required. This avoids the need to repeat the initial upload process.

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## Collection Accounts:



Customers are finding it harder to obtain and maintain banking as a whole, particularly in an age where banks still struggle to adapt to an ever-changing global landscape

Revex via our partners are able to onboard clients through our usual processes and provide multi-currency IBAN's, with Tier 1,2 and 3 banks and also payment service providers partners as custodian of the funds, whilst all being accessible via our platforms.

With our multiple banking relationships, we can cater for a very broad spectrum of risk, typically solving problems and allowing businesses to operate whereby the traditional bank or MSB would turn away.

Whilst Revex is not a bank and the accounts we offer are provided via our partners are not traditional bank accounts with FSCS coverage, we are able to ease banking pressures with our collection account products. These enable clients to both receive and settle payments from their own named accounts, with fully licenced banking partners the key fund custodian behind the solutions.

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## Exotic currencies:



There are many countries across the world with illiquid or restricted currencies which companies and individuals can carry exposures in. Whether this be corporate entities looking to repatriate profits or UHNW individuals looking to obtain investment or entrepreneurial VISA's, Revex have strategically partnered with several regulated and licensed entities in key jurisdictions in order to assist these clients with movement of funds.

Through our partners ECAP can provide, regulated, secure and fast routes to get this money into G10 currency, granting clients access to previously unavailable capital.

### **INVOICE FINANCING**

A refreshingly simple product allowing clients access to a lending facility with no hidden fees and with no

obligation, our invoice finance facility offers clients the option of funding their international imports with no upfront fees or collateral.

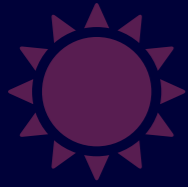
Clients can repay the loan up to 150 days after funds have been released. All you need is a copy of the invoice you are looking to pay, Revex will pay the supplier in their requested currency then you can focus your attention on selling the product and realising your profits before the loan is repayable.

Invoice finance also allows clients to mitigate the risk of currency fluctuation from the time the deal is agreed to delivery of funds thus, once again, offering a great deal of protection to that crucial bottom line.

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### **RISK – SECTORS & JURISDICTIONS**

Whilst the majority of MSB's and banks follow the same rule of thumb when it comes to sector or jurisdictional appetite, Revex is different. We truly believe in approaching business opportunities with an open mind and assessing our clients based on a bespoke basis.

Clients should not be tarred by industry narrative and Revex is an organisation leading the charge on offering mainstream services to clients who usually find alternatives hard to come by.

Our multiple partners approach, Revex has a very strong and robust approach to risk, and as such we can place clients in fields where others would not even entertain the conversation.

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